

## RAINBOW BONUS :: HOW DOES IT WORK?

- THIS BONUS IS AVAILABLE TO NEW INDEPENDENT RAINBOW DEALERS THAT PURCHASE A RAINBOW SYSTEM
- TO QUALIFY YOU MUST SETUP AND ACCOMPANY YOUR TRAINER ON **12 QUALIFIED** DEMONSTRATIONS WITHIN 6 MONTHS FROM PURCHASE DATE. OBTAINING ALL DEMONSTRATIONS IS YOUR RESPONSIBILITY.
- AFTER **12 DEMONSTRATIONS** AND **2 SALES\*** HAVE BEEN COMPLETED, YOU WILL RECEIVE A BONUS CHECK THAT WILL BE EQUAL TO HALF THE PURCHASE PRICE OF YOUR RAINBOW SYSTEM.
- **6 DEMONSTRATIONS** MUST BE COMPLETED IN THE FIRST **45 DAYS** FROM PURCHASE IN ORDER TO RECEIVE YOUR FULL PURCHASE PRICE BACK. IF THEY AREN'T COMPLETED YOU CAN ONLY RECEIVE HALF OF YOUR PURCHASE PRICE BACK.
- IF YOU MISS THE 6 DEMOS IN 45 DAYS YOU CAN COMPLETE ANOTHER SALE AFTER YOUR 12 DEMONSTRATIONS AND STILL RECEIVE THE SECOND HALF OF YOUR PURCHASE PRICE BACK.
- YOU WILL ALSO RECEIVE A TOTAL OF 6 ATTACHMENTS ON THE FIRST 6 DEMOS COMPLETED WITHIN THE FIRST 45 DAYS. 1 ATTACHMENT PER DEMO\*\* SEE ACCESSORIZE YOUR RAINBOW FOR MORE DETAILS
- YOU MUST ATTEND EACH DEMONSTRATION IN ORDER TO RECEIVE CREDIT
- IF ANYONE THAT YOU REFER WANTS TO PURCHASE THE RAINBOW WITHOUT NEEDING A DEMONSTRATION YOU WILL RECEIVE DOUBLE CREDIT TOWARD YOUR 12 DEMONSTRATIONS. (IE 11 OUT OF 12 DEMOS COMPLETED)
- THE REIMBURSEMENT CHECK WILL NOT BE DELIVERED UNTIL ALL QUALIFIED APPOINTMENTS HAVE BEEN COMPLETED AND SALES ARE FINALIZED AND FULLY FUNDED.
- AFTER EACH SALE IS MADE A CHECK FOR \$100 WILL BE SENT TO YOU WEEKLY AS SALES ARE PROCESSED AND COMPLETED (THEN DEDUCTED FROM THE FINAL CHECK IN THE END)
- \*SALES MUST BE GOOD CREDIT APPROVED "A" SALE/CASH/CHECK/CREDIT CARD. WE ARE NOT RESPONSIBLE FOR SALES TAX, STATE TAX OR GOVERNMENT TAX FEES, OR ANY INTEREST FEES.

### RULES FOR QUALIFIED DEMONSTRATIONS

1. Must be between 21 and 70 yrs old
2. Must own or be buying home
3. Must be employed full time or comfortably retired
4. If married, engaged or living together both parties must attend entire presentation
5. Must not already own a Rainbow within 10 years or seen a demo within a year
6. Appointments must be in our Marketing Area
7. No single men
8. Must have not gone through a recent catastrophe such as divorce, bankruptcy etc

*\*We reserve the right to make all final determinations as to whether any demonstrations are qualified.*

I understand that the "Rainbow Bonus" is a transaction separate and apart from the purchase of my Rainbow Cleaning System, and has no bearing on the validity of any "Retail Installment Agreement" or other contract signed in connection therewith. I understand that whether or not I complete this program, I nonetheless must honor the terms of my purchase of the Rainbow Cleaning System. Other restrictions may apply. I have read and understand this agreement and agree to abide in all its articles:

NAME: \_\_\_\_\_ TRAINER INFO: \_\_\_\_\_ DATE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ OFFICE PHONE: 801-433-0235 EMAIL: [rainbownames@gmail.com](mailto:rainbownames@gmail.com) GOOGLE CALENDAR

*I was wondering if you could do me a favor?.....I have an opportunity to receive a bonus from a company and in order to get it I just need you and your husband/wife to take a look at a product called the Rainbow – just like I did and give your honest opinion of it. **YOU DON'T HAVE TO BUY OR PAY FOR ANYTHING** or even be interested you just have to take a look! This is their way of advertising. Could you help me out?*

Great! I really appreciate you helping me out! I owe you one! Thanks again ☺ (*then proceed to set the date and time with both husband and wife available*)

**If they object in any way – just answer with...**

*“That’s ok! I just need you to look so that I can get my bonus!”*

**Chart to help you keep organized**

NAMES	PHONE	DATE	TIME
1.			
2.			
3.			
4.			
5.			
6.			
7.			
8.			
9.			
10.			
11.			
12.			

## RAINBOW BONUS LEADS

Who can we show...think of those that would just simply do a favor for you...we ALL know friends like that...and who do you know that has allergies, indoor pets, children with asthma, sleep apnea, neat freaks (aka OCD) migraines, snoring issues, breathing problems, and those who are just plain sick of being sick...

1	Allergies? Asthma?
2	Friends from work?
3	Cleaning Fanatic? Always has a clean house?
4	Have all hardwoods in their home?
5	Small Children? New Baby? Baby on the way?
6	Indoor pets? Smokers?
7	Needs new carpet? Or Wants Hardwoods?
8	Friends from High School or College?
9	Snoring Issues? Sleep Apnea?
10	Children Sick all the time?
11	Complains about having to clean?
12	Church friends? Friends from the ball field? Neighbors?
13	Who do you have dinner with or cookout with?
14	Helped anyone move in the last couple of years?
15	Attended their jewelry, norwex, pampered chef party?

**Don't forget to double check our qualifications!**

# RAINBOW BONUS



## 1 STEP ONE HALF OF YOUR RAINBOW

COMMISSION CHECK **\$1299**

Complete **12 qualified** demos within 180 days of your purchase. As long as **2 sales** occur, a check will be issued for the amount above.

## 2 STEP TWO HALF OF YOUR RAINBOW

COMMISSION CHECK **\$1299**

Complete **6 of the 12 qualified** demos within 45 days of your purchase and you will receive a check for the above amount...ONCE THE 12<sup>TH</sup> DEMO HAS BEEN COMPLETED AS PER STEP ONE

## 1+2 COMBINED CHECK

COMMISSION CHECK **\$2598**

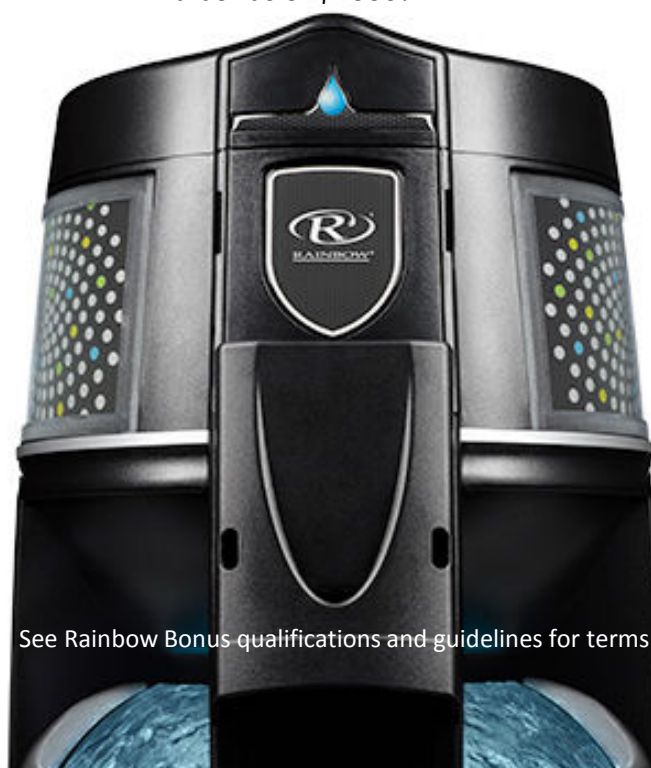
Complete **12 qualified** demos within 180 days of your purchase and you will receive a check for the above amount as long as **2 sales** occur and you have completed **6 qualified** demos within 45 days of your purchase.

45 DAY: / /

## 3 STEP THREE BONUS

COMMISSION CHECK **\$1000**

Become a Dealer and one PERSONAL sale after the completion of your 12 qualified demos and receive a bonus of \$1000!.



See Rainbow Bonus qualifications and guidelines for terms

CUSTOMER: \_\_\_\_\_

DEALER: \_\_\_\_\_

TODAYS DATE : / /

180 DAY: / /